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Martin Yate, CPC, is one of the foremost experts in the field of resumes, job search and career management. The author of Knock 'em Dead, Knock 'em Dead Resumes, Knock 'em Dead Cover Letters, Knock 'em Dead: Secrets & Strategies for First-Time Job Seekers, and many other career books. Martin has helped millions of people achieve professional success and he can help you too.

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If you know about specific skill requirements, emphasize them. If not, stick to a brief outline of your key technical skills. Technical skills are the skills necessary for the day-to-day execution of your duties, and vary from profession to profession (though they always include technological skills). Also include and expand on a selection of transferable skills (critical thinking ...

## **The Five Toughest Job Interview Questions - Knock Em Dead**

Knock 'em Dead provides an in-depth guide to the job search with resources for recent grads and seasoned professionals alike. Whether you're trying to get an interview, lock down an offer, negotiate the best deal, or position yourself to move up at your current company, there is invaluable information here for you.

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Knock em Dead: The Ultimate Job Search Guide 2011 The Knock em Dead series by Martin Yate has always been very popular in my library. This book is the newly updated version that gives the latest information on searching for jobs. It is a treasure trove of great ideas for a person looking for a job.

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## **Doing What Works - knockemdead.com**

In this Knock Em Dead book, Martin takes you on a journey of discovery that will change the trajectory of your life forever. Starting with proven strategies for winning your next job, you learn how to successfully navigate the twists and turns of your entire career.

## **Knock Em Dead - Secrets & Strategies For Success | KnockEmDead**

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